Application Form

AARP® Medicare Supplement Insurance Plans

Insured by UnitedHealthcare Insurance Company Horsham, PA 19044

| AARP Membership Number (If you a | re already a member) Last Name | Instructions 1. Fill in all requested information on this form and be sure to sign where indicated. 2. Print clearly. Use CAPITAL letters. 3. Fill in the circles with black or blue ink. Not pencil. Example: Y N |
|---|--|--|
| Address Line 1 Address Line 2 | | If you are <u>not</u> already an AARP Member, please include your AARP Membership Application and a check or money order for your annual Membership dues with |
| Note: Plans and rates described are good only for residents of F | Florida | |
| Birthdate | 11.7 | ormation, found on your Medicare card. |
| M M D D Y Y Y Y | NAME | ## HEALTH INSURANCE |
| Gender M F | MEDICARE CLAIM # HOSPITAL (PART A) EFFECTIVE DATI | st / Middle Initial / Last |
| Phone Area Code and Phone Number | MEDICAL (PART B) EFFECTIVE DATE | E: (|
| E-mail address (optional) | ARE BOTH MEDICARE PARTS A & E | B COVERAGE ACTIVE? ON N |
| By providing your email address, you Be sure to write all necessary period | | account information and product offers. |
| | - tri and a production of the state of the s | |

| Tell us about your tobacco usage If you have smoked cigarettes or used any tobacco product at any time within the past twelve months, darken this circle: | | | | | |
|---|--|--|--|--|--|
| | | | | | |
| Coverage Effective Date | | | | | |
| Your coverage will become effective on the first day of the month following receipt and approval of this application and first month's premium. You will receive a Certificate of Insurance confirming your effective date. | | | | | |
| If you would like your coverage to begin on a later date (the 1st day of a future month), please indicate below. | | | | | |
| Requested Effective Date O D Y Y Y Y | | | | | |
| | | | | | |
| | | | | | |

4A. Did you turn age 65 in the last 6 months?

If YES, skip to Section 6.

4B. Did you enroll in Medicare Part B within the last 6 months?

If YES, skip to Section 6.

4C. Will your plan effective date be within 6 months after turning age 65 and enrolling in Medicare Part B?

If YES, skip to Section 6.

- If you answered YES to 4A, 4B, or 4C, your acceptance is guaranteed.
- If you answered NO to 4A, 4B, and 4C, continue to question 4D.

4D. Have you lost or are you losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for guaranteed issue of a Medicare supplement insurance policy, or that you had certain rights to buy such a policy?

If YES, skip to Section 6.

- If you answered YES to 4D, you may be guaranteed acceptance in one or more of our Medicare supplement plans. Call 1-800-523-5800 if you have questions and please include a copy of the termination notice from your prior insurer with your application.
- If you answered NO to all questions in Section 4, go to **Section 5**. \Rightarrow

5 Answer these health questions to determine if you are eligible for this coverage

- **5A.** Do any of these apply to you?
 - within the past two years, a licensed member of the medical profession provided medical advice or treatment for:
 - end stage renal (kidney) disease
 - kidney disease that may require dialysis
 - currently receiving dialysis
 - admitted to a hospital as an inpatient within the past 90 days



- **5B.** Within the past two years, has a licensed member of the medical profession recommended any of the following treatments for a medical condition, and that treatment has **NOT** been completed?
 - hospital admittance as an inpatient
 - organ transplant
 - back or spine surgery
 - · joint replacement
 - · surgery for cancer
 - heart surgery
 - · vascular surgery





If you answered YES to either question in this section and do not meet any of the Guaranteed Acceptance requirements in the previous section, you are NOT eligible for these plans at this time.

If your health status changes in the future, allowing you to answer NO to all of the questions in this section, please submit an application at that time.

For information regarding plans that may be available, contact your local state department on aging.

If you answered NO to <u>both</u> questions in this section, please continue to Section 6.

D Tell us about your past and current coverage

Please review the statements below, then answer all questions to the best of your knowledge.

- You do not need more than one Medicare supplement policy.
- If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- You may be eligible for benefits under Medicaid and may not need a Medicare supplement policy.
- If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare Supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- If you are eligible for, and have enrolled in a Medicare supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan. If the Medicare supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of the suspension.
- Counseling services may be available in your state to provide advice concerning your purchase of Medicare supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB).

For your protection, you are required to answer all the questions below (6A through 6N) and sign in the signature box on the next page.

If you lost or are losing other health insurance coverage and received a notice from your prior insurer saying you were eligible for guaranteed issue of a Medicare supplement insurance policy, or that you had certain rights to buy such a policy, you may be guaranteed acceptance in one or more of our Medicare supplement plans. Please include a copy of the notice from your prior insurer with your application.

PLEASE ANSWER ALL QUESTIONS.

To the best of your knowledge,

| 6A. | Did you turn age 65 in the last 6 months? |
|------------|---|
| \bigcirc | \bigcirc |
| Υ | N |
| 6B. | Did you enroll in Medicare Part B in the last 6 months? |
| \bigcirc | 0 |

If ves, what is the effective date?

D D Y Y Y Y

6C. Are you covered for medical assistance through the state Medicaid program?

| \bigcirc | \circ |
|------------|---------|
| Υ | Ν |

[NOTE TO APPLICANT: If you are participating in a "Spend-down Program" and have not met your "Share of Cost," please answer **NO** to this question.]

If yes,

6D. Will Medicaid pay your premiums for this Medicare supplement policy?

| \bigcirc | \subset |
|------------|-----------|
| Υ | Ν |

6E. Do you receive any benefits from Medicaid **OTHER THAN** payments toward your Medicare Part B premium?

| \circ | \subset |
|---------|-----------|
| Υ | Λ |



| 6 Tell us about your past and current coverage | ge – continued | | | |
|---|--|--|--|--|
| 6F. If you had coverage from any Medicare plan other than original Medicare within the past 63 days (for example, a Medicare Advantage plan, or a Medicare HMO or PPO) fill in your start and end dates below. If you are still covered under this plan, leave " END " blank. | 6L. Have you had coverage under any other health insurance within the past 63 days? (for example, an employer, union, or individual plan) | | | |
| START O O O N M M D D Y Y Y M M D D Y Y Y | If so, with what company and what kind of policy? Company Name | | | |
| 6J. Do you have another Medicare supplement policy in force? O Y N | 6N. Are you replacing this health insurance? O Y N | | | |
| Company Name | Your Signature – 1 (required) | | | |

Authorization and Verification of Information

Please read carefully, and sign and date in the highlighted area below.

- My signature indicates I have read and understand the contents of this application form.
- I declare that the answers on this application are complete and true and are the basis for issuing coverage. I understand that the application becomes a part of the insurance contract and that if the answers are incomplete, incorrect or untrue, UnitedHealthcare Insurance Company may have the right to rescind my coverage, adjust my premium, or reduce my benefits.
- Any person who, knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.
- I understand the agent or broker cannot grant approval.
 This application and payment of the initial premium does not guarantee coverage will be provided. I understand coverage, if provided, will not take effect until issued by UnitedHealthcare Insurance Company, and actual rates are not determined until coverage is issued.
- I understand the agent or broker may not change or waive any terms or requirements related to this application and its contents, underwriting, premium, or coverage.
- If you are enrolling in a Medicare Select Plan: I acknowledge that I have received an Outline of Coverage, Grievance Procedure, Provider Directory and a Medicare Select Disclosure Statement covering Provider Restrictions, Right to Replace Your Medicare Supplement Plan and Quality Assurance Program. I affirm that I understand the benefits, restrictions, limitations and other provisions of the Medicare Select Plan for which I am applying.
- I acknowledge receipt of the Guide to Health Insurance for People with Medicare and the Outline of Coverage.
- I understand the Florida-licensed Insurance agent discussing plan options with me is either employed by or contracted with UnitedHealthcare Insurance Company. This person may be compensated based on my enrollment in a plan.

Authorization for the Release of Medical Information

I authorize any health care provider, licensed physician, medical practitioner, hospital, pharmacy, clinic or other medical facility, health care clearinghouse, pharmacy benefit manager, insurance company, or other organization, institution, or person to give UnitedHealthcare Insurance Company and its affiliates ("The Company") any data or records about me or my mental or physical health. I understand the purpose of this disclosure and use of my information is to allow The Company to determine my eligibility for coverage and rate. I understand this authorization is voluntary and I may refuse to sign the authorization. My refusal may, however, affect my eligibility to enroll in the health plan or to receive benefits, if permitted by law. I understand the information I authorize The Company to obtain and use may be re-disclosed to a third party only as permitted under applicable law, and once re-disclosed, the information may no longer be protected by Federal privacy laws. I understand I may end this authorization if I notify The Company, in writing, prior to the issuance of coverage. After coverage is issued, this authorization is not revocable. This authorization is valid for 24 months from the date of my signature.

Please see "Your Guide" to determine if the following pre-existing condition waiting period applies to you.

I understand the plan will not pay benefits for stays beginning or medical expenses incurred during the first 3 months of coverage if they are due to conditions for which medical advice was given or treatment recommended by or received from a physician within 3 months prior to the insurance effective date.

| I have read all information and have answered all questions to the best of my ability. | | | | |
|--|--|--|--|--|
| Your Signature – 2 (required) | Today's Date (required) | | | |
| X | | | | |
| Note: If you are signing as the legal representative for the applicant, please | enclose a copy of the appropriate legal documentation. | | | |

Continued on next page

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Authorization and Verification of Information – continued

Please read carefully, and sign and date in the highlighted area below.

I authorize any health care provider, licensed physician, medical practitioner, hospital, pharmacy, clinic or other medical facility, health care clearinghouse, pharmacy benefit manager, insurance company, or other organization, institution, or person to give UnitedHealthcare Insurance Company and its affiliates ("The Company") any data or records about me or my mental or physical health. I understand the purpose of this disclosure and

use of my information is to allow The Company to determine the eligibility of and/or amount payable for my claims and for analytic studies. I understand I may end this authorization if I notify The Company, in writing, except to the extent that The Company has already acted on my authorization. If not revoked, this authorization is valid for the term of the coverage.

| ∑ Your Signature – 3 | Today | 's Da | ate | | | |
|--|----------|--------|-------|-------|-------|------|
| X | | Ш | | Щ | | Ш |
| | M M | D | D | Υ \ | Y | Y |
| Note: If you are signing as the legal representative for the applicant, please enclose a copy of the a | ppropria | te leg | gal d | ocume | entat | ion. |

Plan Rates

Please refer to the "Cover Page — Rates" for the monthly cost of the plan you have selected.

Once your application is processed, you'll be notified of your acceptance, rate and insurance start date.

Please submit your first month's payment with this application. Make your check or money order payable to: UnitedHealthcare Insurance Company. If you are currently insured under an AARP Medicare Supplement Plan, Send No Money Now. You will receive updated payment instructions later.

8 For Agent Use Only

Agent must complete the following; and if appropriate, the notice of replacement coverage included with this application. All information must be completed or the application will be returned.

| | ii information must be completed or the application will i | | | | |
|----|---|-------------------------------------|--|--|--|
| 1. | List any other health insurance policies issued to the applicant: | | | | |
| | • | • | | | |
| | | | | | |
| | | | | | |
| 2. | List policies issued which are still in force: | | | | |
| | • | • | | | |
| | | | | | |
| | | | | | |
| 3. | List policies issued in the past five (5) years which a | are no longer in force: | | | |
| | • | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Αg | Agent Name (PLEASE PRINT) 💹 📗 📗 📗 | | | | |
| Ì | First Name | MI Last Name | | | |
| | Agent Phone Number | | | | |
| | Agent Hone Number | | | | |
| | X | | | | |
| | Agent Signature (required) | Agent ID (required) M M D D Y Y Y Y | | | |
| | 3 | 0 1 "1 | | | |

<u>S</u>03Q43AGMMFL02 01B Page 7 of <u>7</u>

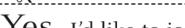
AARP membership offers so much for so little.



| What You Get | | Price |
|------------------------------|--|----------|
| Membership | - For you (12 months) | \$16 |
| Membership | - For your spouse or partner (at any age) | Included |
| Discounts (nationwide) | Vision: exams, frames, lenses Pharmacy: prescriptions and over-the-counter items Fitness: gym membership and personal trainers Travel: vacation packages, hotels, car rentals, airlines, cruises Plus: legal services,* home security, books & comfortable shoes | Included |
| Trusted Information | - AARP The Magazine: the largest magazine circulation in the world - AARP Bulletin Newspaper (10 issues per year) | |
| Access to Health Products | Exclusive health insurance for you and your dependents Dental and long-term care insurance | |
| Advocacy | Representation of your interests in Washington and your state Confronting age discrimination by employers Strengthening Social Security Protecting pension and retirement benefits Fighting predatory home loan lending | Included |
| Access to Financial Programs | - Auto, homeowners, life, mobile home, motorcycle insurance - Cash-back credit card | Included |
| Local Opportunities | Safe driving courses (also available online) Over 2,000 local AARP chapters Social activities, volunteer opportunities, classes & workshops | Included |

^{*} Legal Services Network reduced-fee benefits are not available in HI, NV and OH.

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${ m Yes}$, I'd like to join AARP today!

Please return this form in the envelope provided. You can also join AARP online at aarpadvisor.aarphealthcare.com/uhg or by calling 1-866-331-1964, and begin using your member benefits right away.

| My Name (please print: First, Middle Initial, Last) | | | _ □ 1 year/\$16 □ 3 years/\$43 □ 5 years /\$43 |
|--|-------------------|-----------------|--|
| Address | | Apt. | □ 5 years/\$63 I agree to pay for the term I select. |
| City | State | Zip | ☐ Check or money order enclosed, payable to AARP. |
| Date of Birth: Month | Day | / Year | Do not send cash. |
| Spouse's/Partner's Name (for | FREE membership - | - at any age) | |
| ☐ Please keep in touch with mevents and member benefit | | ARP activities, | |

Dues are not deductible for income tax purposes. One membership includes spouse/partner. Annual dues include \$4,03 for a subscription to AARP The Magazine, \$3,09 for the AARP Bulletin. Dues outside U.S. domestic mail limits: Canada and Mexico-1 year/\$17, all other countries -1 year/\$28. Please allow up to six weeks for delivery of Membership Kit. When you join, AARP shares your membership information with the companies we have selected to provide AARP member benefits and support AARP operations. If you do not want us to share your information with providers of AARP member benefits, please let us know by calling 1-800-516-1993 or e-mailing us at member@aarp.org.

E-mail Address

As a member, you have access to:

AARP®

Travel Discounts

Using AARP's exclusive travel savings just once could pay for your membership several times over!

- · Savings on hotels, motels and resorts worldwide
- · Discounted rates on airfares, cruises and auto rentals
- · Special pricing on vacation packages

Health-Related Benefits

With today's high health care costs, AARP membership is more valuable than ever.

- Supplemental and employer-like health insurance for you and your dependents
- Vision and prescription discounts nationwide
- Dental and long-term care insurance

Local Opportunities

AARP offers many ways to get active in your community.

- Over 2,000 local AARP chapters
- Social activities
- · Volunteer opportunities
- Safe driving courses
- · Classes and workshops



Protection of Your Rights

Your job. Your health. Your future. AARP will stand up for you by ...

- Representing your interests in Washington and your state
- Confronting age discrimination by employers
- Strengthening Social Security
- Protecting pension and retirement benefits
- Fighting predatory home loan lending

Dependable Financial Programs

Designed specifically for AARP members. With the high level of service you expect.

- Low-interest, no-fee credit card
- Online tools and calculators
- Auto, homeowners, and life insurance



Valuable Information

Accurate and authoritative, direct from your reliable source – AARP.

- · AARP The Magazine
- · The AARP Bulletin
- FREE financial and health guides
- · Our web site, www.aarp.org

Specially Priced Products & Services

AARP helps you save in ways and places you never imagined.

- Discounts on home security, internet access, gifts and other products
- Reduced-fee legal services*
- · Roadside assistance and emergency towing plans

NOTE: The benefits listed are only a partial list. Your Membership Kit will supply you with a full list of approved service providers that offer exclusive services and discounts to AARP members only.

* Legal Services Network reduced-fee benefits are not available in HI, NV and OH.

Value our members appreciate.

Members often tell us their AARP membership paid for itself with the first service they use. They're surprised at how many ways and places their membership proves valuable. And it's an even better value because your spouse/partner is included free (at any age)!

To become an AARP member, please return the form on the front in the envelope provided.





Automatic Payments

Save \$24 a year with Automatic Payments The easiest way to pay.

Almost 1.8 million AARP Medicare Supplement members nationwide enjoy the convenience of the Automatic Payments option. With automatic payments, your monthly payment will automatically be deducted from your checking or savings account. If you use automatic payments, you'll save \$2.00 off the total monthly rate for your household.

That's up to \$24.00 a year! In addition:

- You'll save on the cost of checks and rising postal rates.
- You don't have to take time to write a check each month.
- You don't have to worry about mailing a payment if you travel or become ill, because
 your payment is always deducted on or about the fifth day of each month.

Sign Up in Two Easy Steps

- 1. Complete both sides of the Authorization Form below. Return it with the application and be sure to keep a copy for your records.
- 2. Be sure to include a voided check from the account you want your payments withdrawn from. The information on your check is necessary for us to process your Authorization Form. Do not send a deposit slip or cancelled check.

Your Automatic Payments Effective Date

If you are submitting this Electronic Funds Transfer (EFT) form with your enrollment application, your automatic payments start date will be equal to your plan effective date. Please note that if your coverage is effective in the future or your account is paid in advance, automatic withdrawals will begin for the next payment due. If your account is effective in the past or is in arrears, a letter will be sent under separate cover that provides the specific information necessary to remit the payment due to bring your account up to date. A letter will be sent confirming that we processed your Automatic Payments Authorization Form form and will include the amount of your withdrawal.

BA9957 9/09

AUTOMATIC PAYMENT AUTHORIZATION FORM

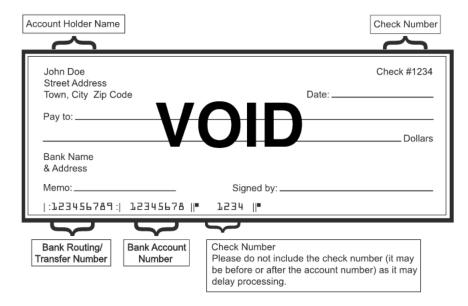
☑ I (we) authorize UnitedHealthcare Insurance Company (UnitedHealthcare Insurance Company of New York, for New York residents) to initiate monthly withdrawals, in the amount of the thencurrent monthly rate, from the account named on this form, and authorize the named banking facility BANK to charge such withdrawals to my (our) account.

| Name(s) | |
|------------------|--|
| Address | |
| City | |
| | Zip Code |
| Bank Name | |
| Bank Routing No. | |
| Bank Account No. | |
| Account Type: | Checking |
| | $Savings \ ({\sf statement \ savings \ only})$ |

Please complete the reverse of this form to enroll in automatic payments.

IMPORTANT

- Please refer to the diagram below to obtain your bank routing information.
- Be sure to attach a voided check from the checking account you wish to use.



We look forward to continuing to serve you.

This authority remains in effect until UnitedHealthcare Insurance Company (UnitedHealthcare Insurance Company of New York, for New York residents) and BANK receive notification from me (or either of us) of its termination in such time and manner as to give UnitedHealthcare Insurance Company and BANK a reasonable opportunity to act on it. I (we) have the right to stop payment of a withdrawal by notification to BANK in such time as to give BANK a reasonable opportunity to act upon it, with the understanding that such action may put my (our) health care contract in late status and subject to cancellation.

| Name(s) | Member # | |
|----------------------------------|---|--|
| Signature | Date | |
| Spouse's Signature | Date | |
| (if joint account is maintained) | | |
| Please do not writ | te in the space below for company use only. | |

Troube do not to the article opace octobe for company and only.



Automatic Payments

Save \$24 a year with Automatic Payments The easiest way to pay.

Almost 1.8 million AARP Medicare Supplement members nationwide enjoy the convenience of the Automatic Payments option. With automatic payments, your monthly payment will automatically be deducted from your checking or savings account. If you use automatic payments, you'll save \$2.00 off the total monthly rate for your household.

That's up to \$24.00 a year! In addition:

- You'll save on the cost of checks and rising postal rates.
- You don't have to take time to write a check each month.
- You don't have to worry about mailing a payment if you travel or become ill, because
 your payment is always deducted on or about the fifth day of each month.

Sign Up in Two Easy Steps

- 1. Complete both sides of the Authorization Form below. Return it with the application and be sure to keep a copy for your records.
- 2. Be sure to include a voided check from the account you want your payments withdrawn from. The information on your check is necessary for us to process your Authorization Form. Do not send a deposit slip or cancelled check.

Your Automatic Payments Effective Date

If you are submitting this Electronic Funds Transfer (EFT) form with your enrollment application, your automatic payments start date will be equal to your plan effective date. Please note that if your coverage is effective in the future or your account is paid in advance, automatic withdrawals will begin for the next payment due. If your account is effective in the past or is in arrears, a letter will be sent under separate cover that provides the specific information necessary to remit the payment due to bring your account up to date. A letter will be sent confirming that we processed your Automatic Payments Authorization Form form and will include the amount of your withdrawal.

BA9957 9/09

AUTOMATIC PAYMENT AUTHORIZATION FORM

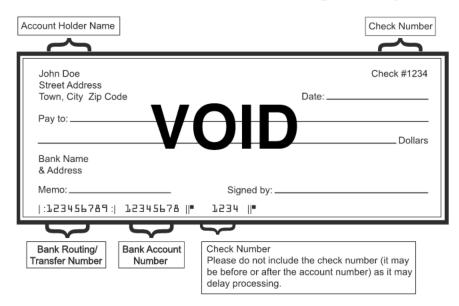
☑ I (we) authorize UnitedHealthcare Insurance Company (UnitedHealthcare Insurance Company of New York, for New York residents) to initiate monthly withdrawals, in the amount of the thencurrent monthly rate, from the account named on this form, and authorize the named banking facility BANK to charge such withdrawals to my (our) account.

| Name(s) |
|----------------------------------|
| Address |
| City |
| State Zip Code |
| Bank Name |
| Bank Routing No. |
| Bank Account No. |
| Account Type: Checking |
| Savings (statement savings only) |

Please complete the reverse of this form to enroll in automatic payments.

IMPORTANT

- Please refer to the diagram below to obtain your bank routing information.
- Be sure to attach a voided check from the checking account you wish to use.



We look forward to continuing to serve you.

This authority remains in effect until UnitedHealthcare Insurance Company (UnitedHealthcare Insurance Company of New York, for New York residents) and BANK receive notification from me (or either of us) of its termination in such time and manner as to give UnitedHealthcare Insurance Company and BANK a reasonable opportunity to act on it. I (we) have the right to stop payment of a withdrawal by notification to BANK in such time as to give BANK a reasonable opportunity to act upon it, with the understanding that such action may put my (our) health care contract in late status and subject to cancellation.

| (if joint account is maintained) | | |
|----------------------------------|----------|--|
| Spouse's Signature | | |
| Signature | Date | |
| Name(s) | Member # | |

Please do not write in the space below for company use only.

NOTICE TO APPLICANT REGARDING REPLACEMENT OF MEDICARE SUPPLEMENT INSURANCE OR MEDICARE ADVANTAGE UNITEDHEALTHCARE INSURANCE COMPANY

Horsham, Pennsylvania

Save this notice! It may be important to you in the future

According to the information you furnished, you intend to terminate existing Medicare supplement or Medicare Advantage insurance and replace it with a policy to be issued by UnitedHealthcare Insurance Company. Your new policy will provide thirty (30) days within which you may decide without cost whether you desire to keep the policy.

You should review this new coverage carefully. Compare it with all accident and sickness coverage you now have. If, after due consideration, you find that purchase of this Medicare supplement coverage is a wise decision, you should terminate your present Medicare supplement or Medicare Advantage coverage. You should evaluate the need for other accident and sickness coverage you have that may duplicate this policy.

Statement To Appplicant By Issuer, Agent, Broker Or Other Representative:

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare supplement policy will not duplicate your existing Medicare supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare supplement policy or leave your Medicare Advantage plan. The replacement policy is being purchased for one of the following reasons (check one):

| No change in benefits, but lower premiums. Fewer benefits and lower premiums My plan has outpatient prescription drug coverage and I am enrolling in Part D. Health conditions which you may presently have (Pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy. | the extent such time was spent (depleted) under the original policy. 3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the |
|--|---|
| State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods, or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods, or probationary periods in the new policy (or coverage) for similar benefits to | application concerning your medical and health history. Failure to include all material medical information on an application may provide a basis for the company to deny any future claims and to refund your premium as though your policy had never been in force. After the application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded. |
| Do not cancel your present policy until you have received y | your new policy and are sure that you want to keep it. |
| (Signature of Agent, Broker or Other Representative) | (Date) |
| (Applicant's Signature) | (Date) |
| (Applicant's Printed Name & Address) | |

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Horsham, Pennsylvania

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Statement To Applicant By Issuer, Agent, Broker Or Other Representative:

I have reviewed your current medical or health insurance coverage. To the best of my knowledge, this Medicare supplement policy will not duplicate your existing Medicare supplement or, if applicable, Medicare Advantage coverage because you intend to terminate your existing Medicare supplement policy or leave your Medicare Advantage plan. The replacement policy is being purchased for one of the following reasons (check one):

| Additional benefits. No change in benefits, but lower premiums. Fewer benefits and lower premiums My plan has outpatient prescription drug coverage and I am enrolling in Part D. | Disenrollment from a Medicare Advantage plan. Please explain reason for Disenrollment Other (Please Specify) |
|---|---|
| Health conditions which you may presently have (Pre-existing conditions) may not be immediately or fully covered under the new policy. This could result in denial or delay of a claim for benefits under the new policy, whereas a similar claim might have been payable under your present policy. State law provides that your replacement policy or certificate may not contain new pre-existing conditions, waiting periods, elimination periods, or probationary periods. The insurer will waive any time periods applicable to pre-existing conditions, waiting periods, elimination periods, or probationary periods in the new policy (or coverage) for similar benefits to | the extent such time was spent (depleted) under the original policy. 3. If you still wish to terminate your present policy and replace it with new coverage, be certain to truthfully and completely answer all questions on the application concerning your medical and health history. Failure to include all material medical information on an application may provide a basis for the company to deny any future claims and to refund your premium as though your policy had never been in force. After the application has been completed and before you sign it, review it carefully to be certain that all information has been properly recorded. |
| Do not cancel your present policy until you have received y | your new policy and are sure that you want to keep it. |
| (Signature of Agent, Broker or Other Representative) | (Date) |
| (Applicant's Signature) | (Date) |
| (Applicant's Printed Name & Address) | |

Thank You For Applying For An AARP® Medicare Supplement Insurance Plan.

| For your records: | |
|---|--|
| You selected Plan | |
| Based on the information you provided, your monthly premium for the plan you selected is \$ | |
| You will be notified when review of your application has been completed | |

What's Next

Once Your Application Is Approved, You Will Receive:

- Your insured member identification card
- · A Welcome Kit, including your certificate of insurance and coverage details
- Ongoing educational materials about how to make the most of your health plan benefits
- Help and answers to any questions you may have from courteous Customer Service Representatives

A continuing relationship with your agent/producer

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