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MEMBERSHIP APPLICATION

TO BE COMPLETED BY NEW MEMBERS, TRANSFERS AND CATEGORY CHANGES

www.bnigtaplus.ca / www.bniceo.ca Tel: 1.866.871.1823 / 416.652.9098

PART 1 (PLEASE PRINT AND ANSWER ALL QUESTIONS)

INDUCTION DATE: _____ CHAPTER NAME: _____

APPLICANT'S NAME: _____

BUSINESS NAME: _____

BUSINESS ADDRESS: _____

CITY: _____ PROV: _____ POSTAL CODE: _____

DESCRIBE YOUR PRODUCT OR SERVICE (BE SPECIFIC): _____

CATEGORY APPLIED FOR: _____

BUS. PHONE: _____ CELL PH: _____

FAX: _____ EMAIL: _____

WEBSITE: _____

MEMBER SUBSCRIPTION FEES:

ANNUAL.....\$480.00

REGISTRATION..... \$130.00

TAXES...(Applicable to Provincial/Federal Law)..... \$ 79.30

TOTAL DUE.....\$ 689.30

Chapter Meal Services Are Charged By The Chapter And Are Separate From BNI Marketing System Fees

SPONSOR'S NAME: _____ APPLICANT INITIALS:

Send Top Small Copy To BNI Regional Office

TYPE OF PAYMENT: PERSONAL CHEQUE COMPANY CHEQUE CASH

(payable to BNI)

CREDIT CARD MC VISA AMEX

CARD NUMBER: _____ EXPIRY: ____/____

SIGNATURE: _____

CARD HOLDER NAME (PRINT): _____

UPON YOUR ACCEPTANCE TO BNI, FEES ARE NON-REFUNDABLE WITHOUT EXCEPTION

BNI Applicant: Tear Off Here And Please Read

GENERAL POLICIES

1. Only one person from each professional discipline, trade or business is permitted to join a BNI chapter. Membership Committees of each chapter have final authority relating to classification conflicts.
2. Members must represent their primary occupation, not a part-time business.
3. The weekly meetings last for 90-minutes. Members need to arrive on time and stay for the entire meeting.
4. An individual may be a member of only one BNI chapter at any given time.
5. Attendance is critical to the group. If a member cannot attend, he/she may send a substitute (not a member of his/her chapter) to the meeting. This will not count as an absence. A member is allowed three absences every six months (April through September and October through March). After three absences, the member is subject to removal by the chapter's Leadership Team or Membership Committee.
6. Members are required to bring bona-fide referrals and/or visitors to their BNI chapter. Chapters may establish a minimum number of referrals and/or visitors that is acceptable to maintain membership.
7. Visitors may attend chapter meetings up to two times.
8. Speakers must bring a door prize. Only members bringing a visitor or a referral are eligible for the door prize.
9. There are no leaves of absence except for medical leaves. Members may take up to eight weeks medical leave with the Membership Committee's prior approval if their fees are pre-paid for that period of time and they attempt to have someone fill in during their leave.
10. It is the members' responsibility to file a concern with the Membership Committee of their chapter if a visitor in any way conflicts with their classification. This should be done before the visitor is approved for membership. If there are no complaints, the Membership Committee will "assume" their consent.
11. Members who wish to change their classification must submit a new membership application and get approval from the chapter's Membership Committee for the classification change.
12. Transferring members must submit a new membership application to the Membership Committee of the chapter to which they are transferring for approval. If approved for transfer, all fees are transferable.
13. In case of problems with a member, Membership Committees may, at their sole discretion, put a member on probation relating to the member's business practices or commitment to the chapter.
14. Memberships may be revoked for failure to comply with the policies and/or code of ethics of BNI. Membership Committees of any chapter may revoke memberships. In the absence of a Membership Committee, the Leadership Executive Team may fulfill that responsibility.
15. Policies are subject to change. The Leadership Team will be notified regarding all changes.
16. If the Leadership Executive Team members fulfill all responsibilities throughout their term, then they will receive compensation for their fees. A Leadership Executive Team member must agree to the terms outlined in the Leadership Executive Team Agreement in order to hold a position and must go through training before participating.
17. In the absence of a Membership Committee, the Leadership Executive Team may act as an ad hoc Membership Committee until one is established.
18. An individual member cannot belong to a second chapter of BNI nor, any other group that allows only one person per profession and whose primary purpose is to pass referrals to one another, because it substantially reduces their commitment to the chapter members. Membership Committees have full authority in this area.
19. All new members will attend BNI's Member Success Orientation Program (MSP) in their region within the first 60 days of joining. Only after attending MSP training with the BNI Director, may the new member be added to the "speaker rotation" for that chapter. Failure to attend MSP may result in being dropped from the chapter by the membership committee.
20. All BNI membership lists are for the purpose of 'giving' referrals and not for soliciting (i.e., e-mail, direct mail, etc.) members without their prior approval.

BNI is a marketing service provided by BNI Franchise Corporation, and its franchisees. BNI or any of its franchisees reserves the right to discontinue a member's participation in this program.

Arbitration: All disputes arising out of or in connection to this Agreement or the member's participation in BNI shall be arbitrated and finally resolved by binding arbitration in accordance with the National Arbitration Rules of Procedure of the ADR Institute of Canada, Inc. The Arbitration will take place in the City and Province in which the member's BNI Chapter is located. This clause encompasses any and all disputes involving BNI, its franchisee, and their officers, directors, agents and representatives.

Limitations on Liability: Notwithstanding any other provision of this Agreement, any liability to you involving BNI, its franchisee, and their officers, directors, agents and representatives for any cause whatsoever arising out of or related to this Agreement and/or your membership or participation in BNI, and regardless of the form of the action, will at all times be limited to the amount of yearly dues paid by you for the membership in BNI. Except in jurisdictions where such provisions are restricted, in no event will there be any liability to you or any third person for any indirect, consequential, exemplary, incidental, special or punitive damages.

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PART II (Please Read Carefully)

APPLICATION PROCESS

1. A prospective member may attend up to two meetings as a visitor. Prospective members complete this application and submit it with payment to the Membership Committee for review.
2. The Membership Committee completes the screening process and notifies the prospective member of acceptance or non-acceptance before the next meeting.
3. The Membership Committee notifies the President.
4. The President introduces the new member at the chapter meeting following acceptance by the Membership Committee.

PART III (Please Answer all Questions) (You may also attach a Resume to this application.)

1. Describe your experience in your field/occupation (be specific): _____

2. Describe your educational background in your field/occupation. Include degrees, licenses or credentials required to perform your job:

PART IV

1. Is the occupation under which you are applying for membership, a full or part-time occupation?..... Full time Part time
2. How long have you been with the company you are representing today? _____
3. Are you willing and able to commit to arriving at the meeting on time (7AM/12PM) and staying throughout the full 90-minute meeting?..... YES NO
4. Are you willing and able to comply with BNI's policies and procedures?..... YES NO
5. Will you find and use a substitute person to attend a BNI meeting on your behalf when you are not able to attend? YES NO
6. What do you expect to contribute to the Chapter? _____

7. What is your ability to bring qualified referrals, introductions or visitors to the chapter? _____

8. Do you belong to other networking organizations? YES NO If YES, please list the organizations: _____
9. All members are expected to contribute to the Chapter's management. What Leadership Team position interests you the most?
 President Vice President Secretary/Treasurer Membership Committee Visitor Host Event Coordinator Education Coordinator Mentor

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BNI's Code of Ethics

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Upon acceptance to BNI, I agree to abide by the following Code of Ethics during the tenure of my participation in the organization.

1. I will provide the quality of services at the prices that I have quoted.
2. I will be truthful with the members and their referrals.
3. I will build goodwill and trust among the members and their referrals.
4. I will take responsibility for following up on the referrals I receive.
5. I will display a positive and supportive attitude with BNI members.
6. I will live up to the ethical standards of my profession.

Note: Professional standards outlined in a formal code of ethics supercede the above standards.

I know that on-going training is a key to success in business and therefore I agree to participate in BNI's new member orientation sessions within my first 8-weeks of participation.

BNI Canada and its franchisees, reserve the right to discontinue, merge, or restructure a Chapter or Chapters in any city or community. Members in such Chapters will, in accordance with BNI Administrative Policy #5, be issued a Certificate of Credit to eligible members.

BNI Canada Privacy Standards

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By applying for membership in a Canadian BNI chapter you agree that BNI may collect and use identifiable information about you (your personal information) for the purpose of:

- a) Assessing your application for initial membership
- b) Assessing your status as a member in good standing
- c) Assisting you to obtain more word of mouth referrals and
- d) Sending you periodic information about your membership status and word-of-mouth referral marketing.

BNI will disclose your personal information to potential clients/customers through the BNI marketing process which, may include posting your business contact information on the BNI website.

Further, you agree to obtain the appropriate form of consent from those individuals that you may refer to BNI members as potential clients/customers. Your Chapter Mentors, Education Coordinator, Leadership Team and BNI Directors/Ambassadors will outline the appropriate form of consent.

BNI must rely on all its' members to adhere to the overall BNI Privacy Policy and standards formulated by BNI International and BNI Canada. For more details of BNI's Privacy Policy, you may refer to the Privacy Statement posted at www.bnicanada.ca, or apply directly to privacy@bnicanada.ca.

Applicant Signature: _____ **Date:** _____

PART V

BUSINESS REFERENCES

NAME: _____ **POSITION:** _____

BUSINESS NAME: _____ **PHONE:** _____ **FAX:** _____

BUSINESS RELATIONSHIP (describe): _____

NAME: _____ **POSITION:** _____

BUSINESS NAME: _____ **PHONE:** _____ **FAX:** _____

BUSINESS RELATIONSHIP (describe): _____

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PART V1

MEMBERSHIP COMMITTEE USE ONLY

MEMBER: _____ Verified Information and References: Yes No Induction Date: _____

COMMENTS: _____

RECOMMENDATIONS TO PRESIDENT

ACCEPT DECLINE Category Assigned By Membership Committee: _____ -

COMMENTS: _____

If declined, was there a conflict with another member's category? Explain: _____