U.S. DEPARTMENT OF COMMERCE

| DUE DATE |
| :--- |
| FEBRUARY 12, 2013 |
| Need help or have questions? |
| - Read the accompanying information sheet(s) before |
| answering the questions. |
| - Visit econhelp.census.gov |
| - Call 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., |
| Eastern time, Monday through Friday. |

## INFORMATION COPY DO NOT USE TO REPORT <br> DO NOT

## 2012 REPORT OF ORGANIZATION

## DUE DATE <br> FEBRUARY 12, 2013

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Report Online - It's fast and secure!
Go to: econhelp.census.gov

- OR -

Mail your
completed form to:
U.S. CENSUS BUREAU

1201 East 10th Street Jeffersonville, IN 47134-0001

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
- Do not use pencil or felt-tip pen.
- Do not put slashes through 0 or 7.
- Please center numbers in their respective boxes.
- Place an " X " inside the box.

Examples:
$\times 0123456789$

1 COMPANY OWNERSHIP OR CONTROL
A. DOMESTIC OWNERSHIP OR CONTROL

1. Does another domestic company hold more than 50 percent of the voting stock of your company or have the power to control the management and policies of your company?
$0008 \square$ Yes - Enter the following information of the owning or $\quad 0009 \square$ No - Go to line $B$ controlling company 7
0080 Name of owning or controlling company
${ }^{0081}$ Employer Identification Number (EIN) of owning or controlling company (9 digits)
0082 Home office address (Number and street)

2. What percent of voting stock was held by the owning or controlling company? (Mark " $X$ " only ONE box.)
$0027 \quad \square$ Less than $50 \% \quad 0028 \quad \square$ 50\% $0029 \square$ More than $50 \%$ CONTINUE WITH 1 ON PAGE 2

## 1 COMPANY OWNERSHIP OR CONTROL - Continued

B. FOREIGN OWNERSHIP OR CONTROL

Does a foreign entity (company, individual, government, etc.) own directly or indirectly 10 percent or more of the voting stock or other equity rights of your company?
$6101 \square$ Yes - Enter the following information of the owningNo - Go to line $C$

6103 Name of foreign beneficial owner
$\qquad$
604 Home office address (Number and street)

## 6105 City






C. FOREIGN AFFILIATES

Does this company alone, or with its domestic affiliates, own 10 percent or more of the voting stock of an incorporated foreign business enterprise, or an equivalent interest in an unincorporated business enterprise, including ownership of real estate?

6126Yes

6127 No
(2) RESEARCH AND DEVELOPMENT

How much research and development (R\&D) did your company perform or fund in the United States in 2012?
6139None

6132Some, but less than $\$ 3$ million

6133\$3 million or more

(3) COMPANY ACTIVITIES
A. EMPLOYEES FROM A PROFESSIONAL EMPLOYER ORGANIZATION

Did your company lease 50 percent or more of its permanent full- and part-time workforce from a
Professional Employer Organization during 2012? (Permanent workforce excludes temporary staffing from a staffing service and contractors.)
$0244 \square$ Yes
$0245 \quad \square$ No
B. OPERATING REVENUES ANDNE SA-CNA I Grevenues and
 and the District of Columbia) in 2012
Include:

- Sales of goods-and services to foreign firms.
- Revenues of discontinued operations.
- Sales to foreign parent firm and its affiliates not owned by your company.


## Exclude:

- Sales generated by your company's foreign operations.
- Domestic inter-company sales.

Special instructions for tax-exempt firms: Report revenues, realized gains and losses and contributions for all classes of net assets regardless of restrictions.

Operating revenues and net sales $\qquad$

| Mark "X" <br> if None | 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ Bil. | Mil. | Thou. |  |
|  |  |  |  |  |
|  |  |  |  |  |

2. Did your company have foreign subsidiaries in 2012?
$9760 \quad \square$ Yes - Go to line 3
$9761 \square$ No - Go to 3 C, ROYALTIES AND LICENSE FEES FOR THE USE OF INTELLECTUAL PROPERTY
3. Does the amount reported on line 1 include inter-company sales by your company's domestic operations to foreign subsidiaries?
$9755 \square$ Yes - Go to (3C, ROYALTIES AND LICENSE FEES FOR THE USE OF INTELLECTUAL PROPERTY
$9756 \quad \square \quad$ No - Go to line 4
4. Report inter-company sales by your company's domestic operations to foreign subsidiaries $\qquad$

| 2012 |  |  |  |
| :---: | :---: | :---: | :---: |
| \$ Bil. | Mil. | Thou. |  |
|  |  |  |  |
|  |  |  |  |

3 COMPANY ACTIVITIES - Continued

## C. ROYALTIES AND LICENSE FEES FOR THE USE OF INTELLECTUAL PROPERTY

1. Did your company's U.S. operations earn revenue in 2012 from royalties or license fees for rights to use intellectual property?

## Include:

- Revenues from royalties and license fees for intellectual property owned by your domestic company's domestic operations (i.e., located in the 50 states and the District of Columbia).
- Royalties and license fees paid to your company's domestic operations by foreign subsidiaries.


## Exclude:

- Sales involving the transfer of ownership rights.
- Sales of and products sold with end-use licenses.
- Franchise fees.
$9701 \quad \square \quad$ Yes - Go to line 2
$9702 \square$ No - Go to 3D, MANUFACTURING ACTIVITIES

2. Revenues from royalties and license fees for atotise then intellectual property in 2012, $\because$.
3. Revenues from yow company's U.S. operations, as reported in line 2, for the following types of royalties and license fees in 2012:
a. Technological or industrial processes (Include patents, trade secrets, and proprietary technology. Exclude computer software.)
b. Entertainment, artistic, educational, and literary original works (Include royalties and license fees for rights to perform, broadcast, reproduce, and sell copyrighted materials and other intellectual property such as films, television and radio programs, written works, and musical and other artistic works. Exclude computer software.) 9705
c. Software - Rights to reproduce, distribute, or use software protected by copyright and owned or controlled by the licensor (Exclude sales of software sold with end-use licenses, as well as custom software and programming services.) 9706
d. Other - Specify 7

9752 $\qquad$ 9751
e. TOTAL (Sum of lines 3a through 3d should equal
line 2.) . . . . . . . . . . . . . . . . . . . . . . . . 9708
$\qquad$


## 3 COMPANY ACTIVITIES - Continued

D. MANUFACTURING ACTIVITIES - Please respond even if you are not a manufacturer.

In 2012, did your company do any of the following activities related to manufacturing?

1. Operate manufacturing facilities (such as a factory, plant, or mill) where products are completed or partially produced?

9709Yes - Go to line 2

9710No - Go to line 3
2. Provide contract manufacturing services to other companies incorporating their patents, trade secrets, or proprietary technology?

9711Yes

9712No - Go to line 3
Estimate the percent of operating revenues and not ales, as ep ed in 3B, OPERATING REVENUES
AND NET SALES, from contract manufaturn er ila.

9714$5(\%)-49 \%$,
9715
9716
75\% - 99\%

9717
100\%
3. Purchase contract manufacturing services from other companies or foreign subsidiaries of your company incorporating your company's patents, trade secrets, or proprietary technology?

9718Yes
$9719 \quad \square$ No - Go to 4, CERTIFICATION
a. Use 3rd party contract manufacturing services inside the United States (i.e., located in the 50 states and the District of Columbia)?

9720Yes

9721No
b. Use 3rd party contract manufacturing services outside the United States (i.e., located outside the 50 states and the District of Columbia)?

c. Use your company's foreign subsidiaries' or affiliates' contract manufacturing services at locations outside the United States (i.e., located outside the 50 states and the District of Columbia)?

d. Estimate the percent of the cost of sales from expenses for contract manufacturing services.

| 9726 | $\square$ |
| :--- | :--- | Less than 25\%

## INFORMATION COPY DO NOT USE TO REPORT

(4) CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.


Thank you for completing your 2012 REPORT OF ORGANIZATION form.

