WB-44 COUNTER-OFFER

Counter-Offer No. _____ by (Buyer/Seller) STRIKE ONE NOTE: Number this Counter-Offer sequentially, e.g. Counter-Offer No. 1 by Seller, Counter-Offer No. 2 by Buyer, etc. 1 The Offer to Purchase dated ___ _____ and signed by Buyer 2 for purchase of real estate at ______ is rejected and the following Counter-Offer is hereby made. 4 CAUTION: This Counter-Offer does not include the terms or conditions in any other counter-offer or multiple 5 counter-proposal unless incorporated by reference. 6 All terms and conditions remain the same as stated in the Offer to Purchase except the following: 9 10 11 12 15 20 21 23 26 27 is/are made part of this Counter-Offer. 28 The attached 29 Any warranties, covenants and representations made in this Counter-Offer survive the closing of this transaction. 30 This Counter-Offer is binding upon Seller and Buyer only if a copy of the accepted Counter-Offer is delivered to the 31 Party making the Counter-Offer on or before 32 (Time is of the Essence). Delivery of the accepted Counter-Offer may be made in any manner specified in the Offer to 33 Purchase, unless otherwise provided in this Counter-Offer. 34 NOTE: The Party making this Counter-Offer may withdraw the Counter-Offer prior to acceptance and delivery 35 as provided at lines 30-33. 36 This Counter-Offer was drafted by Licensee and Firm ▲ Date ▲ Signature of Party Accepting Counter-Offer ▲ 39 Signature of Party Making Counter-Offer ▲ Date ▲ 40 Print name ▶ Print name ▶ 42 Signature of Party Making Counter-Offer ▲ Signature of Party Accepting Counter-Offer ▲ Date ▲ Date ▲ 43 Print name ▶ 44 This Counter-Offer was presented by Licensee and Firm ▲ Date ▲ 45 46 This Counter-Offer is (rejected)(countered) STRIKE ONE (Party's Initials) (Party's Initials) 47 NOTE: Provisions from a previous Counter-Offer may be included by reproduction of the entire provision or

48 incorporation by reference. Provisions incorporated by reference may be indicated in the subsequent Counter-49 Offer by specifying the number of the provision or the lines containing the provision. In transactions involving

50 more than one Counter-Offer, the Counter-Offer referred to should be clearly specified.