

APPLICATION FOR EXCEPTION TO dōTERRA's PLACEMENT POLICY

(Please allow for 30 days from submission of this Application for the decision of the Exception Committee)

dōTERRA Policy Manual, Section 7

"Within 30 days of a Person's signup with the Company as an Independent Product Consultant (IPC), the Enrolling Sponsor may place the new IPC anywhere in his or her Organization, subject to the Company's approval, which approval will not be unreasonably withheld....After 30 days an IPC is in final placement."

dōTERRA is unique among direct selling companies in that it pays a bonus based on organizational structural. dōTERRA's Power of 3 Team Bonus is designed to provide generous bonuses to consultants who properly structure their organizations. It is therefore counter-productive and potentially detrimental to the entire organization to allow placements beyond the initial 30 days after signup.

Exceptions to this Policy will normally NOT be approved. Exceptions will be considered only after this document is completed and signed by all parties required. Please understand that proposed changes which impact the Power of 3 Bonus will be denied.

Name of Enrolling Sponsor

Account number

Name of *current* Placement Sponsor (if different)

Account number

Name of IPC to be moved*

Account number

Name of *proposed* Placement Sponsor

Account number

Detailed description of desired placement move including reason for request:

I acknowledge and agree with dōTERRA's Placement Policy, and hereby agree to abide by and accept as final the decision of dōTERRA's Exception Committee. I also understand and agree that if this Application is approved by the Company, such approval is subject to the written consent of each IPC in the Enrollment tree three levels up and my Placemen tree seven levels up.

Signature of IPC to be moved

Date

Signature of Enrolling Sponsor

Date

Both pages of this document must be submitted together, to be accepted by the company. Also, initials are required on page 1 from all individuals signing page 2.

Initials: _____

Section 7 of dōTERRA's Policy Manual also requires the written consent and signatures of each IPC in the *Enrollment* tree three levels up AND the *Placement* tree seven levels up for the IPC to be moved*.

I have reviewed this Application, understand the proposed changes, and give my consent for the Company to consider the proposed change(s):

Enrollment Tree

Signature Date

Signature Date

Signature Date

Placement Tree

Signature Date

Signature Date

Signature Date

Signature Date

Signature Date

Signature Date

Signature Date

dōTERRA has approved this application, and the requested changes will be made immediately, unless otherwise decided by the company.

Authorized Company Signature Title Date