



## TRAVEL AGENT REDUCED RATE PROGRAM

### TERMS & CONDITIONS

1. To be eligible for reduced rates travel, the applicant must be a full time travel agent/ sales person currently employed by a recognized travel agency for a minimum of 1 year. Proof of the aforementioned will be required along with completed request form (see # 6). Only signed applications will be accepted. Incomplete applications will be discarded.
2. All bookings are Cruise-Only, non-commissionable and non-transferable. Air, ground transportation and hotel accommodations are not available for purchase unless otherwise specified. Optional Travel Insurance through Berkely Care is available at an additional fee.
3. Travel agent reduced rate privileges are not available for any holiday sailings, inaugural sailings or other selected sailings as stated by Oceania Cruises, Inc.
4. Reduced rate travel request form must be completed in it's entirety including the following: Complete Travel Agency information including IATA/CLIA, Agency owner/manager's signature, Travel Agent information and signature. Applications not completed will be automatically denied. **Completed request form must be faxed to Agency Sales/ Reduced Rates Desk at 305-514-3990 along with copies of agency CLIA or Travel Agent IATA list or valid IATAN ID card, 45 days prior to sailing unless listed on our website.** Available dates may be found by logging in to the Travel Agent Center at: <http://agent.oceaniacruises.com>. Registration is required. Then click Ask Sales and Agent Benefits.
5. Confirmation of reduced rates sailings is based on availability and will be confirmed at the discretion of Oceania Cruises. All confirmed agents will be contacted by an Oceania Cruises representative at that time either by e-mail or fax. Declined applicants will not be notified.
6. Onboard solicitation of Oceania Cruises' full fared guests by a Travel Agent is strictly forbidden and will not be tolerated. Should a complaint be made against a soliciting Travel Agent, the agent can be asked to disembark at any time, at the ship's discretion, at the agent's expense.
7. Reduced rate travel is a privilege and professional courtesy to enhance your knowledge and ability to sell Oceania Cruises. Professionalism is expected at all times. If an issue must be addressed with any staff member, it should be done with decorum. Any travel agent exhibiting disrespectful, or inappropriate behavior onboard, will not be welcomed to sail with us in the future and can be disembarked at any time, at the ship's discretion and at the agent's expense.
8. All reservations made under the reduced rate program are non-refundable and subject to a 100% cancellation fee. No name changes will be allowed.
9. Oceania Cruises, Inc. does not offer an advanced confirmation program. Existing bookings cannot be converted to a travel agent reduced rate.
10. **You are responsible for researching and obtaining the necessary visas and immunizations when necessary.**
11. Oceania Cruises, Inc. reserves the right to deny a travel agent reduced rate request at anytime, for any reason.
12. Reduced Rate bookings do not count towards Oceania Club cruise credits or any Oceania Club benefits.
13. Rates are based on Double Occupancy, Single Rate is charged at 200%.

Reduced Rate offers can be found in the Travel Agent Center on our website under Sales Resources at <http://agent.oceaniacruises.com>. If you have not yet registered, please do so to take advantage of the many sales tools our website offers.



## TRAVEL AGENT REDUCED RATE PRICING

\*Special Advanced 2012 Winter Dates \$150 per person, per day in category A or below.

Rates are based on double occupancy in category A or below. Stateroom assignment is based on a first come first served basis and subject to availability. We do not guarantee the availability of any specific category.

Single Rate is charged at 200%. Additional Government fees and taxes will apply. Optional Travel Insurance is also available at an additional charge. Please see Terms and Conditions for complete details.

### **PAYMENT**

- 1- Only credit card payments from Visa, MasterCard and American Express will be accepted. No personal or agency checks will be accepted.
- 2- Once your booking is created you will receive an email or fax copy of your invoice with the payment due date. At that time you can call in payment through our Reservations Department.

***Reduced Rate bookings do not count towards Oceania Club cruise credits or any Oceania Club benefits.***



**Travel Agent Reduced Rate Application  
Agency Information**

Agent's Name \_\_\_\_\_ Title \_\_\_\_\_  
(Please Print Clearly)

Agency Name \_\_\_\_\_ IATA/CLIA Number \_\_\_\_\_  
(Copy of IATAN card or certificate must accompany request)

Agency Phone Number \_\_\_\_\_ Email Address (required) \_\_\_\_\_

Agency Address \_\_\_\_\_ City, \_\_\_\_\_ State, \_\_\_\_\_ Zip \_\_\_\_\_

**Expired documentation and incomplete applications will not be accepted. Please see terms and conditions for application requirements.**

I have read and agree to the terms and conditions  Y  N

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**Personal Information**

Ship Requested: \_\_\_\_\_ Sailing Date Requested: \_\_\_\_\_

Please check off your requested category

Veranda  C1 or below

Travel Insurance  YES  NO

Guest 1 (Name as it appears on passport) \_\_\_\_\_  
Past Guest Y/N Oceania Club #: \_\_\_\_\_

Guest 2 (Name as it appears on passport) \_\_\_\_\_  
Past Guest Y/N Oceania Club#: \_\_\_\_\_

Guest 3 (Request basis only) \_\_\_\_\_  
Past Guest Y/N Oceania Club #: \_\_\_\_\_

Guest 4 (Request basis only) \_\_\_\_\_  
Past Guest Y/N Oceania Club#: \_\_\_\_\_

Agent (Print Name) \_\_\_\_\_ Date \_\_\_\_\_

Agent Signature \_\_\_\_\_ Date \_\_\_\_\_

Agency Owner/Manager (Print Name) \_\_\_\_\_ Date \_\_\_\_\_

Agency Owner/Manager (Signature) \_\_\_\_\_ Date \_\_\_\_\_